



AUSTRALIA

Unpredictable weather! South-East Queensland and Northern New South Wales have experienced again big storms and floods. In the meantime Southern Australia is still desperate for rain ...

Climate change is definitely in the air! With that in mind Liphatech tries to bring to the market baits that are not only effective but also weather-resistant. Winter is nearly upon us and so this is a perfect time of the year to take advantage of the mould-resistance of Maki Block.

In this second newsletter you will find some information on the new Maki Block Wrapped and how the bait is protected from attacks by cockroaches. One of our partners has been running trials in Brisbane with good success.

Gary Cochrane, from Amalgamated Pest Control, also presents us his journey through Central Queensland while raising funds for the Variety Queensland and children in need of specific medical attention.

Finally we have included some product information with our latest specials and our calendar of events.

We welcome any feedback and we hope to see you soon during the various industry events.

Best regards,

Jerome Beline

Liphatech ANZ Business Manager.

➔ COCKROACHES ARE GETTING IT TOUGH !

A renowned pest control organization in Brisbane has recently used Maki Block Wrapped successfully in an attempt to reduce **cockroach damage on rodent baits**.

That customer had queried Liphatech in early 2009 about a solution to reduce cockroach damage on rodenticides. Liphatech have suggested using the new Maki Block Wrapped to try and limit the numbers of cockroaches eating the bait. [...]

[...] In many sites the technicians are facing the double challenge of controlling rodents and cockroaches. They used to bait with an unwrapped competitor block but the bait was eaten by cockroaches before the rodents could even access it. This resulted in limited bait efficacy, reduced control of rodent populations ... and a high replacement of rodent blocks which made their rodenticide bill expensive.



Maki Block being secured inside Aegis-RP lockable bait stations

Maki Block Wrapped has been first tested in electrical pits which are located throughout the metropolitan area. The baits were applied in bait stations at the surface to protect the electrical installations. There is an ongoing flow of cockroaches coming up from the bottom of the pit and looking for a food source. Rodents also travel regularly in those areas but in March the rodent activity was fairly low.

When the baits are secured inside the bait stations, the wrapping is perforated on each side by the securing rod. There was a concern that these tiny holes might let the cockroaches get inside the sachets and consume the blocks anyway.

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The pits are inspected monthly for rodent activity. Usually, the old product used to be completely spoilt by cockroach damage. The technician who supervised the trials on those electrical pits noticed that Maki Block was intact after a month. Some small cockroaches were able to enter the sachet but created little or no damage to the baits.

That result was very positive and confirms the positioning of Maki Block as a must-have in maintenance jobs, especially when non-target pests (cockroaches, slugs, snails) are a threat to the integrity of the rodent bait.

Maki Block Wrapped will help pest controllers increase the efficacy of their rodent-control programmes as well as reduce their total usage of bait.



After a month the block inside the sachet is intact.

As a result our client has decided to extend the use of Maki Block Wrapped in all rodent control operations where cockroach activity is an issue.

If you are faced with similar issues when doing rodent-control jobs, please contact Romain Broch (brochr@desangosse.com) or [click here](#). A technical sheet on Maki Block Wrapped is now available.

➡ A JOURNEY THROUGH CENTRAL QLD: AMALGAMATED RAISES FUNDS FOR CHILDREN

Liphatech is sponsoring Gary COCHRANE, Technical Services Manager at Amalgamated Pest Control Pty Ltd, for the 2009 Queensland Variety Bash. Gary will race from Townsville to Alice Springs from August the 13th to August the 22nd.

This expedition will celebrate the 20th birthday of this fund raising race for special children in Queensland. The race will go through Queensland via the volcanic region of Undarra and Lawn Hill National Park to cross the border of Northern Territory and eventually finish with a big party in Alice Springs.

Romain BROCH has met Gary in Brisbane during his preparation.

RB: « Gary, tell me more about the Variety Bash. Why do you participate? What is this race about? »

GC: The Variety Bash was established as 'a drive with your mates' a number of years ago, and to enjoy the companionship.

I guess back then the organisers never thought of this special event continuing for some 20 years down the track. The Variety Bash is only 1 area in which the Variety Club of Queensland raises money to support our underprivileged children, who have suffered illnesses or been involved in accidents.

However, the Variety Bash is most commonly remembered by many people because of its publicity and exceptionally well known Bash vehicles. There have been many colourful people involved with the organisation since its conception and I absolutely take my hat off to them.

I had investigated the possibilities of entering the Bash a few years ago (2002), however I was at a critical point with my university studies at UQ. Since then my university studies and research project have progressed significantly, and now I can afford the time to be involved with such a worthwhile event.

Actually my cousin Peter Hinds has played a big part in entering this year's Variety Bash. He suggested the idea to me again in early 2008, and the rest is history as they say. This is my first Variety Bash so I'm thrilled to be a part of it, certainly to raise awareness and monies to support our under privileged children.

RB: « What car will you drive through QLD? »

GC: Peter and I have been able to prepare a 1979 XD Falcon S sedan for the 2009 Queensland Variety Bash. Up until April 2008 this vehicle had been sitting in a paddock on a mate's property for a good many years.

Peter has carried out all the mechanical work on the vehicle and I must say he's done a fantastic job of it. There hasn't been too much that Peter didn't check over or rebuild to ensure it would meet all the Variety Queensland requirements. The amount of man-hours which goes into preparing these Bash vehicles is huge.

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A number of people would not realise the effort required to put these Bash vehicles on the road. Not only do the vehicles have to be 30+ years old; a critique which is stipulated by Variety Queensland', but they must also meet stringent State or Territory roadworthy obligations. Even prior to the Variety Bash, the vehicles must meet machinery inspections before they are accepted to enter into the Bash. The number 1 goal is to gain support of sponsors which assists in raising monies to enter the Bash vehicle. Obviously the more sponsors you obtain increases the event awareness and revenue raised. I've had great support from my work colleagues to run a few sausage sizzles and a number of raffles. It's been called "CAR-504 THE PESTIES" for obvious work commitment reasons.



RB: « How will you prepare yourself in the upcoming months? »

GC: I'll probably continue my walking routine which helps to keep the mind and body healthy. Actually Peter and I (including Peter's son Bill) had travelled to the Northern Territory in 2006, which turned out to be one of the best trips I've ever been on. I certainly don't mind driving and as some of the scenery across this wide brown land of Australia is absolutely breathtaking, it's going to be a memorable event.

According to Peter the vehicle has been well and truly tested, so I guess we are as ready as can be for the 2009 Queensland Variety Bash.

Personally I would just like to thank Liphatech; especially Romain Broch and Jerome Beline, for their generous sponsorship, without which CAR-504 may not have made it this far. **THANK YOU LIPHATECH**

We wish good luck to Gary for his wonderful initiative. And we will keep you posted during the race. See you in August.

➡ PRODUCTS



AEGIS TRAP



New trapping device with easy-to-set mechanism.

- The Aegis Trap is a ready-to-use snap trap contained inside an Aegis lockable bait station.
- Easy-to-service from the outside with a cable attached to the snap trap.
- Clear lid station for internal use => Inspection made safe & easy.
- Aegis tamper-resistant station with patented locking mechanism.
- Safe for the technician: no need to handle the snap trap with your hands.
- Safe for the public: people cannot touch the trap inside.
- Professional and humane alternative to glue boards and loose traps.

JUNE SPECIAL!

Buy 3 cartons of Aegis-RP and get 1 carton for free. That's a 25% discount! Only in June
Check with your local Garrards branch. Valid until 30 June 2009

➡ DATES / EVENTS (June to August)

01 June 09	AEPMA Greater Sydney Sub Branch NSW
15 June 09	AEPMA Northern Sub Branch NSW
Mid June 09	Garrards Road Shows across Northern QLD. Look out for further details.
15-17 July 09	AEPMA Conference in Caloundra – QLD
21 & 22 August 09	Rapid Conference – Gold Coast
26 - 28 August 09	PMANZ Conference – Auckland, NZ

Liphatech – Associate member of the AEPMA



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